



MSME GEF UNIDO CLEANTECH PROGRAMME 2015

Terms of Reference

Qualification Criteria for a Mentor

- An individual or organization with several years of industry or functional specific knowledge in cleantech innovation in a particular sector
- Innovation could be either product innovation, innovation in application or financial innovation
- The mentor should have technical knowledge of the identified technology/sector
- The mentor should possess the experience to enable the SME to move towards scale-up. Prior entrepreneurial endeavors, experience with start-ups, young companies, and emerging technologies are of great value to participating companies
- Experienced entrepreneurs and cleantech professionals who are willing to spend some time and energy with the SME

Role of Mentor

The mentors will be experts and specialists who will work with the SME companies in a cross-section of business including:

- General business coaching
- Creating a business plan for scale-up
- Financial planning & funding with a view to suggest financial innovation
- Adding on the business plan/model for scale-up
- Reviewing sustainability practices
- Guidance on Legal & IP issues
- Validation of technology/product innovation
- Guiding and assisting in creating a bankable model
- Completing and refining investor presentation

[Mentor Registration Form – Download](#)

[Mentor Registration - Apply Online](#)

Disclaimer: Programme Partners reserve the right to nominate Mentors for MSME GEF UNIDO Cleantech Programme. Applying for Mentor Programme does not guarantee the selection.