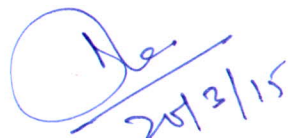


Request for Expression of Interest (REoi)
Selection of Manufacturing Technology Partner for Automotive sector (Packages P1) and ESDM Sector (Package P2)


**PROJECT TITLE – TECHNOLOGY CENTER SYSTEMS PROGRAM (TSCP) –
Enhancing the Global Competitiveness of MSMEs**

Authority's Response to Queries

S.No.	Query	Authority's Response
1.	<p>With regards to REoi for Manufacturing Technology Partner for ESDM sector</p> <p>Form 1: Compliance to Eligibility Criterion (Page 5) – The exact same criteria has been stated for Serial no. 3 and 4 in the table. Please clarify if this is a mistake?</p>	<p>Yes, this is a typographical error.</p> <p>Eligibility criteria under serial number 3 in the table should be read as:</p> <p>The consultant must have a minimum annual turnover of USD 500,000 each year from applied research projects in the ESDM sector (in areas such as consumer electronics, industrial electronics, telecommunication, automotive electronics, aerospace electronics, medical electronics, solar electronics etc.)</p>
2.	<p>We understand that consultants may associate with other firms to participate in this EOI. Please confirm the eligibility qualification criteria are for the consortium or the lead member in the following instances.</p> <ol style="list-style-type: none"> 1. 3 completed projects / ongoing projects in applied research in sector in the last 5 years 2. 3 completed projects / ongoing projects related to skill development 3. Minimum annual turnover each year from applied research projects in the sector. <p>We request you to consider the experience of the consortium in the above cases.</p>	<p>Consultants may associate with other firms in the form of a joint venture or a subconsultancy to enhance their qualifications. Please refer to the <i>Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers</i> (January 2011) ("Consultant Guidelines") paragraph 1.15 for more details on Association between Consultants.</p> <p>Regarding eligibility criteria for Manufacturing Technology Partner for Automotive Sector (Package P1), please note that in case of a joint venture, the following criteria must be fulfilled by the lead member:</p> <ol style="list-style-type: none"> i) The consultants must be a registered legal entity and should have been in existence for at least 5 years ii) The consultants must have a minimum average annual turnover of USD 11 million over the last 3 years. <p>The following criteria can be fulfilled by the lead member/any member of the joint venture/members of the joint venture put together :</p>



S.No.	Query	Authority's Response
		<p>iii) The consultant must have a minimum annual turnover of USD 700,000 each year from applied research projects in the automotive sector.</p> <p>iv) The consultants must have at least 3 relevant completed/ ongoing projects in applied research in the automotive sector in the last 5 years.</p> <p>v) The consultants must have at least 3 relevant completed/on-going projects related to skill development specifically development of training programs and curriculum for the automotive industry in the last 5 years.</p> <p>Similar conditions would apply in case of the eligibility criteria for Manufacturing Technology Partner for the ESDM sector (Package P2).</p>


 25/3/15