A simple production method with high return soaps are invariably used in every household. The non-edible oil soap has huge market potential. The market is spread from remote village to the metro cities alike. The industry gives a good profit and high employment oriented.

1. Name of the Product : Toilet Soap

2. Project Cost :
   (a) Capital Expenditure

   Land : Own

   Building Shed 1250 sq.ft. : Rs. 250000.00

   Equipment :
   Steam Jacketted pan, Kadai, Milling Machine,
   Moulds, Chipping Machine, Amalgamator,
   Plodder, Cutting M/c., Stamping M/c. etc.

   Total Capital Expenditure : Rs. 700000.00

   (b) Working Capital : Rs. 600000.00

   TOTAL PROJECT COST : Rs. 1300000.00

3. Estimated Annual Production of Toilet Soap :
   (Value in 1000)

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Particulars</th>
<th>Capacity (MT)</th>
<th>Rate</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Toilet Soap</td>
<td>90.00</td>
<td>40687.00</td>
<td>3661.80</td>
</tr>
<tr>
<td></td>
<td>TOTAL</td>
<td>90.00</td>
<td>40687.00</td>
<td>3661.80</td>
</tr>
</tbody>
</table>

4. Raw Material : Rs. 3000000.00

5. Labels and Packing Material : Rs. 20000.00

6. Wages (Skilled & Unskilled) : Rs. 400000.00

7. Salaries : Rs. 10800.00

8. Administrative Expenses : Rs. 25000.00
9. Overheads : Rs. 25000.00
10. Miscellaneous Expenses : Rs. 5000.00
11. Depreciation : Rs. 57500.00
12. Insurance : Rs. 7000.00

13. Interest (As per the PLR)
(a) Capital Expenditure Loan : Rs. 91000.00
(b) Working Capital Loan : Rs. 78000.00

Total Interest : Rs. 169000.00

14. Working Capital Requirement
Fixed Cost : Rs. 138800.00
Variable Cost : Rs. 3523000.00
Requirement of Working Capital per Cycle : Rs. 610300.00

15. Estimated Cost Analysis

<table>
<thead>
<tr>
<th>Sl.No.</th>
<th>Particulars</th>
<th>Capacity Utilization (Rs. in 1000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>100%</td>
</tr>
<tr>
<td>1.</td>
<td>Fixed Cost</td>
<td>138.80</td>
</tr>
<tr>
<td>2.</td>
<td>Variable Cost</td>
<td>3523.00</td>
</tr>
<tr>
<td>3.</td>
<td>Cost of Production</td>
<td>3661.80</td>
</tr>
<tr>
<td>4.</td>
<td>Projected Sales</td>
<td>4000.00</td>
</tr>
<tr>
<td>5.</td>
<td>Gross Surplus</td>
<td>338.20</td>
</tr>
<tr>
<td>6.</td>
<td>Expected Net Surplus</td>
<td>281.00</td>
</tr>
</tbody>
</table>

Note:

1. All figures mentioned above are only indicative and may vary from place to place.

2. If the investment on Building is replaced by Rental Premises-
   (a.) Total Cost of Project will be reduced.
   (b) Profitability will be increased.
   (c) Interest on Capital Expenditure will be reduced.