The pulse manufacturing is one of oldest traditional activities of the country. It has a linkage between the agriculture and industry as employment awareness to the rural inhabitants. The industry contributes to the people in the form of delicious and nutritious food to the people. It has got a wide scope for generating more and more employment opportunities in the industry. The raw materials can be easily procured during harvesting season from the farmers and also from the wholesalers.

1. Name of the Product: Pulses Processing

2. Project Cost:
   a) Capital Expenditure
      Land: Own
      Building Shed 1000 Sq.ft.: Rs. 200000.00
      Drying Yard 600 Sq. ft.: Rs. 20000.00
      Equipment: Rs. 150000.00
      (1) Grader, (2) Dal Mill, (3) Sheller,
      (4) Polisher, (5) Buff Polisher, (6) Roller
      (7) Varam Machine, (8) Screens, etc.
      Total Capital Expenditure: Rs. 370000.00
   (b) Working Capital: Rs. 149000.00
      TOTAL PROJECT COST: Rs. 539000.00

3. Estimated Annual Production of Pulses:
   (Value in ‘000)

<table>
<thead>
<tr>
<th>Sl.No.</th>
<th>Particulars</th>
<th>Capacity</th>
<th>Rate</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Dal/Pulses</td>
<td>110 Quintal</td>
<td>5400.00</td>
<td>595.80</td>
</tr>
<tr>
<td>2.</td>
<td>Broken</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Husk</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td>110</td>
<td>5400.00</td>
<td>595.80</td>
</tr>
</tbody>
</table>

4. Raw Material: Rs. 200000.00
5. Labels and Packing Material : Rs. 25000.00
6. Wages (Skilled & Unskilled) : Rs. 75000.00
7. Salaries : Rs. 90000.00
8. Administrative Expenses : Rs. 20000.00
9. Overheads : Rs. 90000.00
10. Miscellaneous Expenses : Rs. 25000.00
11. Depreciation : Rs. 25000.00
12. Insurance : Rs. 3700.00
13. Interest (As per the PLR)
   (a) Capital Expenditure Loan : Rs. 48100.00
   (b) Working Capital Loan : Rs. 19370.00
Total Interest : Rs. 67470.00
14. Working Capital Requirement
Fixed Cost : Rs. 186800.00
Variable Cost : Rs. 409370.00
Requirement of Working Capital per Cycle : Rs. 149043.00
15. Estimated Cost Analysis

<table>
<thead>
<tr>
<th>Sl.No.</th>
<th>Particulars</th>
<th>Capacity Utilization (Rs. in '000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>100%</td>
</tr>
<tr>
<td>1.</td>
<td>Fixed Cost</td>
<td>186.80</td>
</tr>
<tr>
<td>2.</td>
<td>Variable Cost</td>
<td>410.00</td>
</tr>
<tr>
<td>3.</td>
<td>Cost of Production</td>
<td>596.80</td>
</tr>
<tr>
<td>4.</td>
<td>Projected Sales</td>
<td>775.84</td>
</tr>
<tr>
<td>5.</td>
<td>Gross Surplus</td>
<td>179.04</td>
</tr>
<tr>
<td>6.</td>
<td>Expected Net surplus</td>
<td>154.00</td>
</tr>
</tbody>
</table>

Note:

1. All figures mentioned above are only indicative and may vary from place to place.

2. If the investment on Building is replaced by Rental Premises-
   (a) Total Cost of Project will be reduced.
   (b) Profitability will be increased.
   (c) Interest on Capital Expenditure will be reduced.